HOW WE SUPPORT YOU!

SUMMA REALTY

BRANCH OFFICE SUPPORT

BRANCH TEAM:

- **Principal Broker**
  - Your Managing Principal Broker is here to help! Answer questions, help with writing offers, and more.
- **Mentorship**
  - You are connected with an experienced broker to form a mentor / mentee relationship.
- **Culture**
  - We harbor a colaborative, team atmosphere to support each other when it's needed.
- **Education**
  - Weekly sales meetings with additional classes and training sessions.

TECH & LEADS:

- **Branch Leads**
  - Branch specific Summa Home Search website and ad-spend provide community leads, delivered to brokers.
- **Paperless Transaction Management**
  - Our cloud-based transaction managemnet system lets you access any paperwork you need from anywhere.

OFFICE SPACE:

- **Amenities**
  - 24/7 Office Access, Private WiFi, Color Printer / Copier / Fax, Conference Room, PC Workstations

INSURANCE:

- **Insurance**
  - Errors and Omissions Insurance Coverage

ADVERTISING:

- **Signage**
  - Yard signs, sign riders, directional signs, open house signs, and more. (additional cost may apply - see PB for details)

COMPANY SUPPORT

SUMMA TEAM:

- **Transaction Coordination Department**
  - Let our dedicated team handle all the paperwork and communicate with all the parties of your sale.
- **Marketing Department**
  - In-house marketing keeps your listings looking their best, as well as custom marketing tailored to your needs.
- **Summa University**
  - Ongoing training sessions plus our quarterly Summa University class series.

TECH & LEADS:

- **Corporate Leads**
  - Corporate specific Summa Home Search website and ad-spend provide community leads, delivered to brokers.
- **Summa CRM**
  - Interconnected with your Summa Home Search website, our powerful CRM can do it all!
- **Mobile Technology**
  - Broker website, email, mobile app, Cloud CMA, Summa BaseCamp, and more.

PROFIT SHARE:

- **Team Builder Program**
  - We reward our broker's for helping build the brand. Summa pays out 30% of net profits back to you!

Please contact your Principal Broker for additional details as needed.